



REQUEST FOR EXPRESSIONS OF INTEREST FOR QUALIFIED SERVICE PROVIDER(S) TO IMPLEMENT THE CLIMATE SMART AGRICULTURE (CSA)

Lao PDR Enhancing Access to Benefits while Lowering Carbon Emission (EnABLE Project)

Grant No.: TF-C7564

Assignment Title: Hiring Qualified Service Provider(s) to Implement the Climate Smart Agriculture (CSA) of the EnABLE Project

Reference No. (as per Procurement Plan): CS-02

As part of the EnABLE project, the Regional Community Forestry Training Center for Asia and the Pacific (RECOFTC) in Lao PDR has received financial support from the World Bank to implement the Climate Smart Agriculture (CSA) in the target villages of the project. RECOFTC is therefore recruiting the qualified Service Provider(s) to implement the following activities:

1) Review of CAPs and CSA Assessment

Review and synthesize existing evidence generated through Community Action Plans (CAPs), Community-Based Enterprise (CBE) Scoping Exercises, Capacity Development Needs Assessments (CDNA), livelihood assessments, relevant technical studies, and district agricultural priorities to refine village-specific CSA implementation strategies in consultation with the EnABLE Project Team, district authorities, and village representatives.

2) Development of CSA Training Manual

The Service Provider shall design and develop a practical Climate Smart Agriculture (CSA) Training Manual in Lao language to support implementation of the EnABLE Project. The manual shall serve as the principal capacity development resource for the Training of Trainers (ToT), district extension staff, nominated village facilitators, and other extension agents supporting smallholder farmers and producer groups.

3) Training of Trainers (ToT) and Pilot Village Demonstrations

the Service Provider shall design and deliver three Climate Smart Agriculture (CSA) Training of Trainers (ToT) programmes. Each provincial ToT shall include relevant provincial and district government staff and nominated village facilitators in accordance with the approved participant list. The ToT shall equip participants with the technical knowledge and facilitation skills required to deliver community-based CSA extension using the training manuals, Farmer Field School (FFS) facilitation guidelines, and learning materials.

4) Technical Backstopping and Coaching Support

The Service Provider shall provide on-site technical mentoring during the first community training sessions in each target province (three sessions in total). These sessions shall enable the Service Provider to observe training delivery by the trained government staff and village facilitators, provide practical coaching, strengthen facilitation skills, and recommend improvements before wider rollout across the target villages.

5) Strengthening Village Livelihood Groups and Community-Based Technical Support Systems

The Service Provider shall facilitate formation and strengthen village livelihood groups, producer organizations, and community-based technical support mechanisms to promote sustained implementation of the prioritized Climate Smart Agriculture (CSA) intervention packages beyond the project period. Building on existing community structures wherever feasible, the Service Provider



shall facilitate the establishment or strengthening of inclusive village livelihood groups, producer organizations, village facilitators, village veterinary volunteers (where appropriate), and other community-based technical support mechanisms. The assignment shall avoid creating parallel structures and instead strengthen existing local institutions whenever possible.

6) Monitoring, Learning and Adaptive Implementation

The Service Provider shall implement a practical monitoring, learning, and adaptive management approach, aligned with the EnABLE Project's Monitoring, Evaluation and Learning (MEL) framework, to track the progress and effectiveness of CSA interventions throughout the assignment. Monitoring shall extend beyond the delivery of activities to assess changes in knowledge, application and adoption of promoted CSA practices, functionality of demonstration and learning sites, effectiveness of technical coaching, performance of village livelihood groups and producer organizations, and the sustainability of community-based technical support mechanisms.

7) Exit and Sustainability Strategy

The Service Provider shall prepare a practical Exit and Sustainability Strategy, consolidated into one plan for each target province (three plans in total). Each provincial plan shall be organized by the prioritized CSA intervention packages rather than by individual villages, with village-specific arrangements included where necessary to reflect local conditions and implementation needs.

The detailed Terms of Reference (TOR) for the assignment are attached to this request for expressions of interest. [Terms of Reference \(TOR\)](#)

RECOFTC now invites the eligible service provider(s) to indicate their interest in providing the services. The interested service provider(s) should provide information demonstrating that they have the required qualifications and relevant experience to perform the services. The shortlisting criteria are:

- At least five (5) years of experience implementing Climate Smart Agriculture (CSA), agricultural extension, agroecology, agroforestry, livestock development, or related rural livelihood programmes in Lao PDR, preferably in northern provinces.
- Demonstrated experience designing and implementing agricultural extension and community capacity development programmes, including Training of Trainers (ToT), Farmer Field Schools (FFS), coaching, or other participatory extension approaches.
- Demonstrated experience developing practical training manuals, extension materials, or technical guidance for government extension services or community-based organizations.
- Demonstrated experience working with provincial and district government agencies, particularly the Department of Agriculture Extension and Cooperatives (DAEC) or other agricultural extension institutions.
- Demonstrated experience working with ethnic communities using participatory, culturally appropriate, and gender-responsive approaches.
- Demonstrated organizational capacity to mobilize technical expertise relevant to the prioritized CSA intervention packages and to implement assignments across multiple provinces.
- At least **two references** from comparable assignments completed within the last five years.

State-owned enterprises (SOEs) or institutions of the Borrower's country may compete only if they demonstrate, to the satisfaction of RECOFTC, that they are legally and financially autonomous and operate under commercial law.



Key Experts will not be evaluated at the shortlisting stage.

The attention of the interested Service Provider(s) is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" September 2023 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.

The Service Provider(s) may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

A Service Provider will be selected in accordance with the Consultants Qualifications - based Selection (CQS) method set out in the Procurement Regulations.

Further information can be obtained at the address below during office hours from 8:30-16:30, Monday – Friday. Expressions of interest must be delivered in a written form to the address below by 16:30 pm (Local time of Vientiane Capital, Lao PRd, GMT+7) of 18 August 2026 (electronic submission is also acceptable).

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